

Message Text

UNCLASSIFIED

PAGE 01 DURBAN 00820 221430Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 COME-00 CIAE-00 INR-07

NSAE-00 L-03 H-02 TRSE-00 /031 W

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R 221320Z DEC 77

FM AMCONSUL DURBAN

TO USDOC WASHDC

SECSTATE WASHDC 2770

INFO AMEMBASSY PRETORIA

AMCONSUL JOHANNESBURG

UNCLAS DURBAN 0820

EO 11652: NA

TAGS: BEXP, BPRO, ESTC, PARM, SF

SUBJ: RADIO SALES TO SOUTH AFRICA

1. WE HAVE RECEIVED A QUERY FROM A SA IMPORTER OF TWO-WAY RADIOS WHO IS PLANNING A TRIP TO THE US IN LATE JANUARY 1978 TO SEEK NEW SUPPLIERS AND EQUIPMENT. THE FIRM, ELECTRO MARINE OF DURBAN, SPECIALIZES IN PAGING RADIOS OF BOTH SHORT AND LONG RANGE, AND ALREADY HAS CONTRACTS WITH SEVERAL US FIRMS FOR VARIOUS TYPES OF RADIOS FOR WHICH EXPORT LICENSES ARE NOT REQUIRED. THE IMPORTER WANTS TO KNOW IF SUCH EQUIPMENT FALLS INTO THE NEW "GRAY" AREA AND IF EXPORT LICENSES WILL NOW BE REQUIRED. HE STATED HE WAS WILLING TO AGREE NOT TO SELL THE RADIOS TO ANY OF THE PROSCRIBED GOVERNMENT ORGANIZATIONS BUT DID NOT WANT TO WASTE A TRIP TO THE US IF THE RADIOS WOULD NOT BE AVAILABLE.

2. ACTION REQUESTED: PLEASE ADVISE WHETHER CURRENT EXPORT POLICY COVERS SALES OF SUCH CIVILIAN COMMERCIAL RADIOS TO SA. IF ITEMS LIKELY TO FALL INTO "GRAY" AREA PLEASE ADVISE WHAT STEPS IMPORTER CAN TAKE TO ASCERTAIN LIKELIHOOD OF GRANTING OF EXPORT LICENSE BEFORE UNDERTAKING TRIP TO US.FARBER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Current Classification: UNCLASSIFIED
Concepts: SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Release Date: n/a
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TAGS: BEXP, BPRO, ESTC, PARM, SF
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